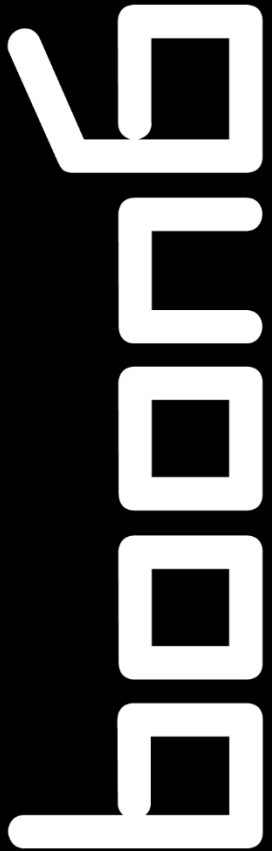




The real question:
Cost of not Investing for Next Level

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“Competence” is defined as the **ability to apply** knowledge and skills to achieve intended results.

Demonstrated competence is **sometimes** referred to as **“qualification”**.

Company Requirement

Measurable/ Visible Results of Training is term Productivity, Quality, Cost, Delivery, Safety, Morale

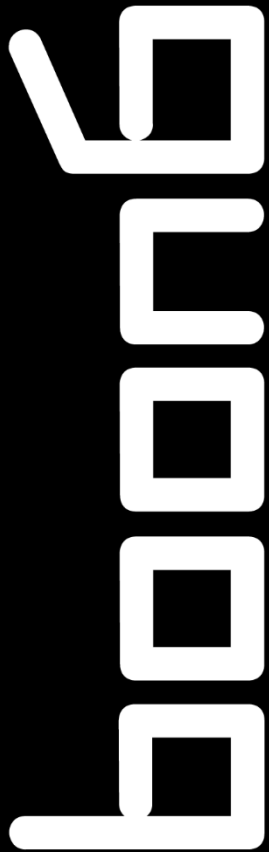
HR Requirements

Need Training + Evaluation + Effectiveness to Get Results and compliance in Audit

Individual Requirement

Learning – Application Based Knowledge.

We ensure all above things as **“Close loop”** Training & consultancy Service



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Our Services

Major Contributor of Business

Revenue = Material(50-60%) + Process(10%) + Skill(7-10%) + Marketing(5-10%) + Profit + Tax

Material -

- *PBS – Profit Before Sales Training with Project or Without Project – Sourcing Optimization, BOM Cost Reduction*
- *Supplier Management - Supplier Development, Trainings, Auditing, Compliance*

Process -

- *Process Optimization / Process Cost Reduction Training with Project or Without Project*

Skill / Manpower -

- *Skill Upgradation Training - People Development & Training, Time Management, Communication, Motivation, Behavioral Training*

Marketing / Sales -

- *Business Scope Increase Training, Business Missed Analysis & Action Plan Training, Revenue Growth Training*

Profit -

- *Profit & Margin Improvement Training with Project or Without Project*

Overall Improvement -

- *Performance & Quality Improvement – Fully Customized as per Need with Project or Without Project
(Productivity Improvement, Analysis Skill, Execution Skill, Process Measure & Result Measure Training)*
- *Data Analysis & Presentation Skill – MS Excel & Power Point*
- *Sustainable System Automation implementation – Business Growth – No Customer or Business Audit failure*

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Our Process

No Common Training Presentation / Pattern for all Companies/People.

We Customized Training as per Client need & demanded Result.

Our Training Process:-

- *Client Select the Area of Improvement or Training Topic*
- *Understand the need of Training - what results required or Why Training Planned*
- *Get Information about Participants Education, Experience & industry details*
- *Decide Pattern of Training – Theoretical training / Workshop / Practical Training / Project Oriented*
- *Then we Develop Training Module for Training.*
- *Execution of Training + Evaluation+ Effectiveness Measurement*

*Why we do this? Because
Training is **not** our Business , It is Our **Passion***



Dr. DRON RATHORE

www.dronrathore.in

[Linkedin Profile](#)

I am with You for Complete Guidance & Support

22 Years' Experience in Business Development, Strategic Sourcing ,Supply Chain, Auditing, Trainings, Operations, Branding, Product Development, Planning, Quality.



Years of Experience



7 Countries (Worked in)



300+ Projects



1000+ Audits



6400+ Training Man-hours

Companies Worked



JABIL



Mahindra Rise.



Academics



PhD Management



MBA Operations & Project MGMT



B. Tech Electronics



Graduate Accounts & Finance



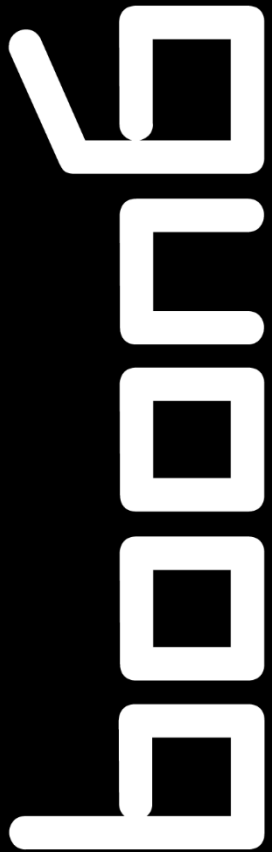
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Our Services

Company / Plant/ Group Level Trainings & Services

- ❖ *Objective / Goal Setting /Target Setting - X-Matrix, Policy Deployment – Vision to DWM, BSC*
- ❖ *Revenue Growth*
- ❖ *Profit & Margin Improvement*
- ❖ *Cost Saving*
- ❖ *Branding Consultancy*
- ❖ *Risk Management*
- ❖ *Strategy formation*
- ❖ *Employee Engagement, Satisfaction, Capability Building*
- ❖ *New Business Set-up, Business Consultancy, Start-up Consultancy*



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Our Services

Data Analysis

Business **Performance** can be improve **without** any action, Just need Best **Monitoring**

for Best Monitoring

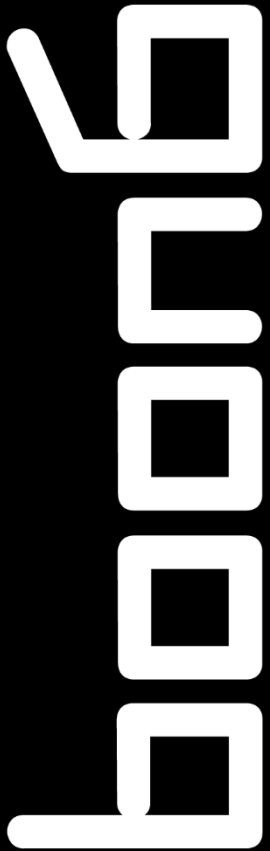
Data Analysis Skill, Skill to Change Subjective Data in Measurable Data

And for Quick, fast & Right Decision Making,

Presentation of Data

- *MS Excel & MS Power Point Training – Application Based & result Oriented*
- *Plant Level, Department Level , Individual Level – MIS & Dashboard*

*It is **most** important Training for all Organization*



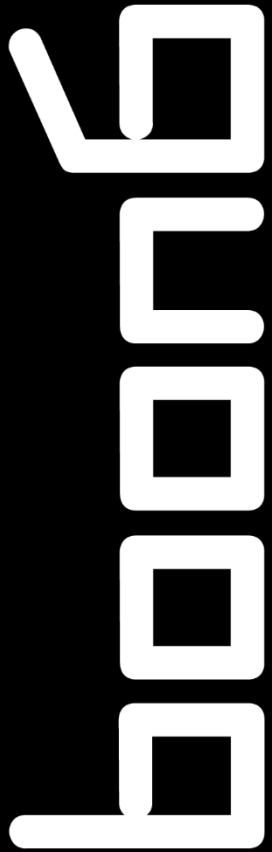
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Our Services

Supplier Related Trainings & Services

- ❖ *Supplier Development, Trainings, Auditing, Compliance*
- ❖ *Strategic Sourcing*
- ❖ *BOM Cost Reduction*
- ❖ *Supplier Performance Management*
- ❖ *Product Sourcing, Localization, Warehousing*
- ❖ *Logistics – Import & Domestic*
- ❖ *Product / Part Development Services*
- ❖ *Inventory Cost Reduction*



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Our Services

Improvement Training & Services

- ❖ *Customer Audit Qualification*
- ❖ *Sustained System Implementation & Automation - ISO 9001, IATF 16949 & Customer Requirement*
- ❖ *Analysis Skill – 8D, DMAIC, PDCA, CAPA, ROOT Cause Analysis*
- ❖ *OEE Improvement, 5S Training & Consultancy with Light House Concept*
- ❖ *Review Process Services - Make Decision Making Easy for Business Owner / Management*
- ❖ *Trained the Auditor to Make Real Auditor – Not Only with Certification*
- ❖ *Project Management – Training & implementation Services*
- ❖ *FMEA & Control Plan Training & Implementation Services*

Behavioral Trainings

- ❖ *Team Work / Team management - How to effective Team Member / Team Leader*
- ❖ *Time Management – How to remove Duplication of work, Non Value Added Then Prioritization*
- ❖ *Communication Skill – Verbal, Written.
Because one Comma/Pause/Amplitude can change Complete Meaning.*
- ❖ *Interviewer Skill – How to Take Interview – Assessment of right Candidate, Resume Reading*
- ❖ *Client Handling – How to Handle Customer – Internal / External – To Achieve result*
- ❖ *Auditee Skill – How to face Audit
Because Even having All Documents – 50% Audit Score depend of Auditee.*
- ❖ *Many More Topics - Which enables Business Growth*





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To
"Achieve It"

"Dream It"

Dron Rathore

Business Owner / Master Consultant

Dr. Dron Rathore

Company –

1. *B K S Products LLP*
2. *ASTIK Industries Pvt. Ltd.*

Email – info@bksproducts.com

Contact – 8879550332 / 8181813977